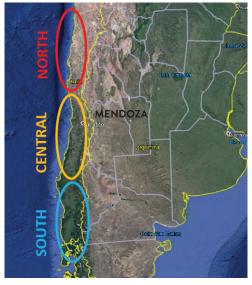
CHILE HARVEST RECA

NORTH

CENTRAI

SOUTH



WHAT IS A 'NORMAL' VINTAGE & CLIMATE?

VINTAGE WEATHER

Dry, sunny, warm days / cold nights

Rain in winter / spring, warm & dry harvest

Cooler, more rainfall, dry farming

CLIMATE

Semi-arid desert

Mediterranean (mild winters, warm & dry summers, rain in winter / spring)

Oceanic / Maritime (cooler, more rainfall, even temps)

EL NIÑO / LA NIÑA

El Niño / La Niña are opposite phases of temperature cycles (warming & cooling) in the east-central Equatorial Pacific Ocean.

El Niño = warmer ocean = cooler, rainy weather La Niña = cooler ocean = warmer, dry weather

El Niño / La Niña cycles last from 9-12 months & occur every 2-7 years.

Aconcagua Peak 22,841 ft elev Salta - Argentina's highe 10,000 ft elev. 'Costa' 'Entre Cordilleras' 'Andes' Mendoza 2 500 ft ele - 1.000 ft e **ARGENTINA**

2021 COOLER WITH NEEDED RAIN

- Good winter precipitation helped departure from drought
- Cooler, more rainfall across regions
- Wines with higher acidity and lower alcohol

2020 DRY, HOT, FAST & EARLY

- Lower yields (drought and some spring frosts)
- Harvest was one week to one month earlier than usual
- Fast/early harvest allowed picking to finish before COVID restrictions

2019 DRY, WARM

- Water deficit caused lower yields
- · Cooler fall saved acidity levels, slowed maturation

2018 EXCELLENT, BEST IN YEARS

- Average to high yield
- Fresh, elegant, good maturity across regions & varietals
- One of the best on record

HOT & EARLY (Forest Fires) 2017

- Hot, dry, windy
- Hot temps = fast, early ripening
- Best vineyards / vines maintained acidity & ripened tannins

2016 CHALLENGING, COOL, WET (El Niño)

- Lower yield vs. 2015
- All about picking dates, especially for Carmenere
- Fresher wines, low alcohol